

Program: Global Trainee Program - Sales

Position: Global Trainee (Intern)

Location: Yongin, Korea

Employment Type: Intern



Global Trainee Program - Sales

About MAN Truck & Bus Korea

MAN Truck & Bus is one of Europe's leading commercial vehicle manufacturers and transport solution providers. The product portfolio includes vans, trucks, buses, diesel and gas engines, as well as services related to passenger and freight transport. MAN Truck & Bus is part of TRATON GROUP and employs over 36,000 people worldwide.

Every day, we strive to overcome limitations and continuously improve our leading products. Responsibility, team spirit, respect, customer first and elimination of waste - these are our corporate values that guide us at MAN.

Join us in driving the transformation of the commercial vehicle industry. As a trainee, you will gain deep insights into various areas of MAN and abroad. In our team-oriented performance culture, you will take on responsibility right from the start. With your ideas, you will advance our projects of the future. Together with your mentor, you will design your trainee program individually to fully develop your potential. Demand-oriented training courses and networking events will prepare you for your further success in our company. Become part of our team and help shape our future through real enthusiasm, passion, determination and courage

Key Role Information

MAN Truck and Bus Korea ("MTBK") is National Sales Company for MAN in Korea. MTBK is responsible for all sales and after sales activities, building relationships and providing transportation solutions to customers within the market.

MTBK is seeking a Trainee to join our team and participate in the global trainee program within MAN. The Trainee will be exposed not only to the sales organization, but also the organization as a whole. The Trainee will spend time working within various departments within MTBK with a focus on the sales organization.

In our work, we place great emphasis on cooperation and teamwork. We operate in a dynamically changing environment, participating in numerous projects related to the transformation and decarbonization of the automotive industry.

We continuously work on the digitalization of processes, seeking innovative solutions that will improve our operations.

Responsibilities

- Regularly report to management and headquarters, sharing information on sales activities and performance within the region.
- Ensure compliance with company policies and industry regulations.
- Implementation of internal processes and external strategies within the overall organization
- Participation in MAN strategic projects to provide necessary competencies
- Responsibility for other initiatives and programs



Your qualification

- Business fluency in Korea and English required
- Proven experience in the commercial vehicle industry is preferred, but not required
- Excellent communication and interpersonal skills
- Strong analytical, organization, and problem-solving skills
- Independent and proactive working ethic
- Team orientation and enjoyment of interdisciplinary project work
- Proficiency in MS Office applications
- ** Preferred: Bachelor's degree on Engineering / Mechanical or Industrial, Business, or related field

